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Inside Towers

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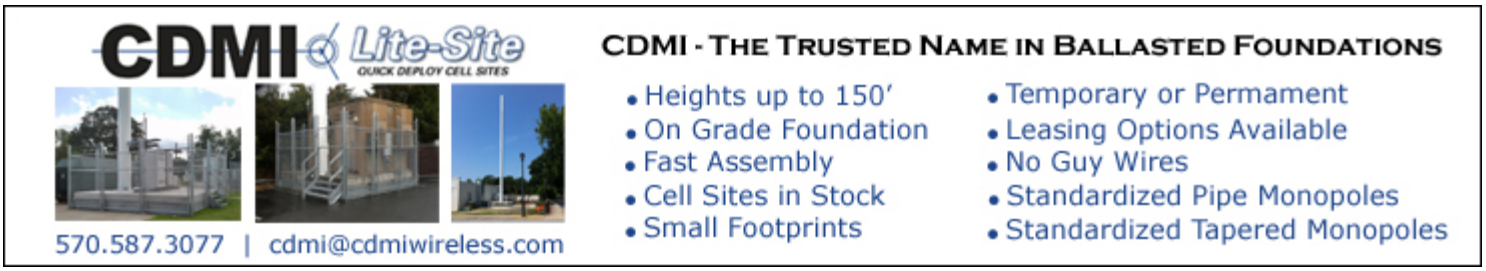
InSite Wireless Keeps 'Dems' Talking In Philly

If the world is currently focused on the chatter coming out of Philadelphia and the Democratic National Convention, it has InSite Wireless to thank for making it happen. *Inside Towers* got a first-hand tour of the convention facility yesterday to see how it was arranged to keep everyone talking politics, and how things are back at home and what restaurant they should go to and etc, etc.

"We're very proud of our staff and project partners for getting the PCC DAS up and running in time for the DNC event," said Joe Mullin InSite's CTO DAS told *Inside Towers* in an exclusive interview. "Our biggest challenge was the timeframe – it was a very tight deployment schedule. We had to find creative ways to mobilize and demobilize crews in between scheduled shows, and manage equipment installation in public areas without interfering in the day-to-day operation of the facility," Mullin said. Continue Reading



Tower Worker in Georgia Falls From Tower, Dangles by Safety Harness

Emergency personnel rescued a tower worker who was found dangling by his safety harness some 40 feet off the ground, reports *WTVM.com*. The tower was located in East Point, Georgia, a suburb of Atlanta located southwest of the city.

East Point police spokesman Cliff Chandler told *WSB-TV Atlanta* that the man was alert and conscious while being rescued. The gentleman, whose name has not been reported, was the lone worker on the tower.

Sprint CEO Predicts Failure for Verizon's Yahoo Purchase

Yesterday, Verizon announced an agreement to purchase Yahoo for $4.83 billion. According to Sprint CEO Marcelo Claure, this agreement is part of a larger industry trend of telecom firms getting involved with the content business, which Claure said has yet to succeed.

“History has proven that every single one of them has failed,” Claure said during a conference call with reporters after the release of the company’s quarterly earnings report.

AT&T acquired DirecTV last year and Verizon has purchased AOL and now Yahoo.. Claure said Sprint has a much different strategy than its competitors. Sprint is currently offering unlimited data for its customers, and allowing them to choose what video content they want to watch.

“We like when we see our [competitors] take their eye off their core business,” Claure said.

Tower Ticker

July 26, 2016 at Close

SYMBOL	TIME & PRICE		CHG & % CHG		DAY'S LOW & HIGH		VOLUME	52-WK HIGH	52-WK LOW
AMT	04:00pm EDT	116.97	+0.10	+0.09%	116.49	117.22	1,530,741	118.26	83.07
AMX	04:00pm EDT	12.34	-0.02	-0.16%	12.28	12.45	3,402,674	19.72	11.31
CCI	04:00pm EDT	96.74	-0.58	-0.60%	96.23	97.57	1,750,584	102.82	75.71
CTL	04:02pm EDT	30.63	-0.25	-0.81%	30.57	31.07	2,341,399	32.94	21.94
DY	04:00pm EDT	94.75	-0.17	-0.18%	92.86	94.90	377,220	97.3	47.1
ERIC	04:00pm EDT	7.45	+0.01	+0.13%	7.39	7.46	2,314,764	10.8	6.96
FTR	04:00pm EDT	5.15	+0.02	+0.39%	5.12	5.19	6,653,264	5.85	3.81
LVLT	04:00pm EDT	55.97	-0.16	-0.29%	55.77	56.32	3,034,929	57.59	40.86
S	04:01pm EDT	6.25	+0.35	+5.93%	5.68	6.28	86,613,805	6.28	2.18
SBAC	04:00pm EDT	112.38	-0.47	-0.42%	111.68	113.03	623,607	128.47	82.8
T	04:00pm EDT	42.365	-0.575	-1.34%	42.28	42.981	18,666,901	43.89	30.97
TMUS	04:00pm EDT	44.98	-0.06	-0.13%	44.43	45.10	3,098,232	45.64	33.23
VZ	04:00pm EDT	54.81	-1.06	-1.90%	54.69	56.25	18,205,019	56.95	38.06
ZAYO	04:01pm EDT	29.30	+0.03	+0.10%	29.04	29.35	1,455,507	29.76	19.59

Real-Time

Can American Tower Pull A 2Q Surprise In Earnings?

American Tower Corporation. (AMT) is slated to report second-quarter 2016 results, before the opening bell on JulY 28.
Last quarter, American Tower posted a positive earnings surprise of 12.8%. Moreover, the company's earnings surpassed the Zacks Consensus Estimate in three of the previous four quarters according to a NASDAQ release.

Zoning & Moaning

Maryland

Montgomery County May Waive Public Hearing Process for Towers

The demand for data and better service is booming in Montgomery County, MD, and with that the county council has introduced Zoning Text Amendment (ZTA) 16-03, which would allow towers to be installed without a public hearing.

While telecommunications companies spoke highly of the possible expedited process, residents in Rockville, MD, voiced their disapproval at the council meeting where the bill was introduced. The Sentinel reported that currently, towers can be placed on existing telephone poles or on a pole “no larger than 30 feet.” Even though they must be at least 300 feet from residences, homeowners voiced not being able to speak up about possible locations as a reason for their opposition. Continue Reading

Cell-ebration

Google Helps Emergency Services with Location Feature

Google introduced a new feature on the Android operating system that enables emergency services to instantly pinpoint a caller’s exact location, reports *thenextweb.com*. By using Wi-Fi, GPS and nearby cell tower information, the feature can send an exact location to emergency services.

The data cannot be accessed by anyone beside emergency services. Currently, it is now active in the UK and Estonia. Google plans to expand it across the rest of the globe in coming years. The feature works on Androids 2.3 and above, which covers 99% of all Android devices currently on its platform.

International

Egypt

Talk Like An Egyptian: Eaton Towers Acquires 2,000 Towers from MobiNil

Marking the first North African tower deal, Eaton Towers has acquired around 2,000 towers in three geographic areas: Delta, Upper Egypt and Red Sea, totaling approximately $131.15 million, from MobiNil. *Tower Xchange* reported that this deal in Africa’s second largest market gives Eaton

"impressive scale and diversity."

Included in the agreement, MobilNil is selling its stake in its tower subsidiary Egyptian Company for Mobile Tower Services to Eaton Towers. This includes a 15-year leaseback contract for operation, maintenance and additional buildout of new sites, according to *Tower Xchange*.
Additionally, Eaton raised $350 million in new equity resources from shareholders and brought in new equity from a controlling shareholder. Continue Reading

Tower Safety

NATE Releases Weather Conditions Video

Video Unveiled as Part of NATE's #ClimberConnection Campaign Series

The National Association of Tower Erectors (NATE) yesterday released a Weather Conditions Video as part of the Association's 2016 Climber Connection campaign.

The video features testimonial footage of a tower technician discussing the temperature extremes that industry workers are often exposed to when performing work at a communication tower site. The segment depicts the symptoms associated with heat and cold stress and the importance of proactive recognition and awareness of these symptoms. Additionally, the video also includes practical, life-saving treatment steps for workers to adhere to when experiencing the varying degree of symptoms related to extreme heat and cold exposure. Continue Reading

Company Profile

Brought to you by Tower-Pro.com

Accruent - By Alyssa Stahr

Accruent is an industry leader in a world of ever-changing technology. With a focus on the telecommunications industry, Accruent's Siterra software is the industry standard for managing network sites and projects—from new site builds and technology upgrades to day-to-day operations.

Siterra helps address tower companies', service providers' and mobile network

Bill Glass

operators' needs, linking employees from different organizations in the industry and aiding in collaborative efforts. Accruent's purpose-built infrastructure lifecycle management software solution helps organizations manage projects, assets, sites and leases associated with their network and helps them respond effectively to customer demands and establish themselves as technology leaders. Continue Reading

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Tower Lighting
Tower Manufacturers
Tower Rental / Collocation

Climber Chronicles

W4W Graduate Cherishes Industry's Uniqueness, Military-like Brotherhood

By Benjamin Horvath

Few jobs if any in the civilian world can simulate the special sense of kinship and togetherness that nearly all military veterans can speak to. And while building cell towers may ultimately pale in comparison to protecting one's country, life as a tower tech is one such profession.

"It's one of the few industries that has the same sense of camaraderie or brotherhood that the Army does ," said Ron Miller, a 2014 graduate of the Warriors 4 Wireless program and current tower tech for SBA. "You're living with your crew and are on site every day, and sometimes putting your life on the line like the guy next to you." Continue Reading

Tower Calendar

TWA Jon E. Hastings Memorial Golf Tournament sponsored by Tower

Ventures

Tuesday, August 23, 2016 from 7:00 AM to 3:00 PM (CDT) Brentwood, TN 2016

Secure by August 3rd if you would like to sponsor. All sponsors will need to submit their logos in EPS format prior to the tournament. 10 spots remaining. Register today and secure your spot!

Tower Jobs

Ericsson Field Service Operations – Telecom Tower Technician I

Ericsson is currently looking for experienced Telecom Tower Technicians to join their organization in multiple cities across the United States.

More information about the job is available HERE.

B+T – Tower Technician

B+T is looking to hire a Tower Technician responsible for completing on-site field work activities associated with each field service project. Click here for more information.

Tower Shot

Brought to you by ROHN

Cat5 Technician Cory Couch performing site maintenance at tower

located in the Baltimore Washington corridor. Contributed by Richard Zinno of Cat5 Resources

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